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and FRANCIS BARTON

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

PETER RUDOLPH, individually and on behalf ) CASE NO.: 3:07-CV-04578-SI  
of all others similarly situated, )  
Plaintiff, )  
v. )  
UTSTARCOM, HONG LIANG LU, YING WU, ) DEFENDANTS' NOTICE OF  
MICHAEL SOPHIE, THOMAS TOY, and ) MOTION AND MOTION TO  
FRANCIS BARTON, ) DISMISS PLAINTIFF'S SECOND  
Defendants. ) AMENDED CLASS ACTION  
Date: August 1, 2008  
Time: 9:00 a.m.  
Before: Hon. Susan Illston

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## **NOTICE OF MOTION AND MOTION**

2 PLEASE TAKE NOTICE, that on August 1, 2008, at 9:00 a.m., before the Honorable  
3 Susan Illston, United States District Court, San Francisco, California, Defendant UTStarcom,  
4 Inc. (“UTSI” or the “Company”) and Defendants Hong Liang Lu, Ying Wu, Michael Sophie,  
5 Thomas Toy, and Francis Barton (the “Individual Defendants”), will, and hereby do, move the  
6 Court pursuant to the Private Securities Litigation Reform Act of 1995 (the “Reform Act”), 15  
7 U.S.C. § 78u-4 *et seq.*, and Rule 12(b)(6) of the Federal Rules of Civil Procedure, for an order  
8 dismissing the Second Amended Class Action Complaint (the “Second Amended Complaint” or  
9 “SAC”).

10 This Motion is based on this Notice of Motion and Motion; the attached Memorandum of  
11 Points and Authorities; the Request for Judicial Notice; the Declaration of Bryan J. Ketroser  
12 together with accompanying exhibits; all pleadings and papers filed herein; oral argument of  
13 counsel; and any other matter that may be submitted at the hearing.

**ISSUES TO BE DECIDED (LOCAL RULE 7-4(A)(3))**

- 15        1.     Has Plaintiff stated with particularity all facts forming the basis of his allegations  
16 as required by the Reform Act?

17        2.     Do Plaintiff's new scienter allegations cure the defects identified in this Court's  
18 Order dismissing the Amended Complaint?

19        3.     Do Plaintiff's new loss causation allegations cure the defects identified in this  
20 Court's Order dismissing the Amended Complaint in part as to the Company's November 7,  
21 2006 announcement?

22        4.     Has Plaintiff alleged any new facts satisfying the requirement that a plaintiff  
23 establish an "essential link" between an alleged injury and false or misleading statements in a  
24 proxy statement?

25        5.     Has Plaintiff alleged with particularity facts giving rise to a strong inference that  
26 the Defendants acted negligently?

1       6.     Has Plaintiff alleged any new facts suggesting that his § 14(a) claim is not, as this  
2 Court found in its prior Order, time-barred as to proxy statements issued before September 4,  
3 2004?

4       7.     Has Plaintiff pleaded a cause of action under § 20(a) where he has failed to allege  
5 that any Defendant committed a primary violation under the Exchange Act?

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1                   **MEMORANDUM OF POINTS AND AUTHORITIES**

2                   **INTRODUCTION**

3                   Little has changed since this Court dismissed Plaintiff's Amended Complaint ("AC") for  
 4 failure to state a claim. In his Second Amended Complaint, Plaintiff still asserts that  
 5 Defendants' restatement of their stock option expenses is an admission of securities fraud.  
 6 Plaintiff also still asserts that intent to defraud may be inferred merely from the Individual  
 7 Defendants' management positions and their Sarbanes-Oxley certifications. These assertions are  
 8 just as inadequate now as they were in the prior complaint. Plaintiff continues to ignore the  
 9 context that undermines any inference of fraud. Notably, the restatement was itself the result of  
 10 an independent investigation that found that no Company officer or director engaged in  
 11 intentional wrongdoing. In addition, nearly half of all option grants found by the Company to be  
 12 misdated were issued at prices *above* the Company's then-current stock price, the exact opposite  
 13 of what one would have expected if there had been an intent to defraud. The fact that those  
 14 options were "underwater" when issued negates an inference of a fraudulent scheme.

15                  The few additions Plaintiff has made in his Second Amended Complaint are a clear step  
 16 backward in his effort to plead facts supporting a "strong inference" of scienter. What little new  
 17 detail Plaintiff has provided concerning his confidential witness allegations confirms that they  
 18 are, in the case of one witness, contradicted by the very documents upon which Plaintiff relies,  
 19 and in the case of the other witness, completely innocuous. Plaintiff's list of supposed insider  
 20 trades, meanwhile, reveals that the vast majority of the Individual Defendants' class period sales  
 21 were pre-planned trades pursuant to Rule 10b5-1 trading plans, rather than trades resulting from  
 22 a fraudulent scheme. Besides utterly failing to plead new facts raising the requisite strong  
 23 inference of scienter—a failure which necessitates dismissal of his entire § 10(b) claim—  
 24 Plaintiff bases his theory of "loss causation" on the same two Company announcements upon  
 25 which he relied in the prior complaint, despite the fact that this Court, in its prior Order,  
 26 explicitly found one of those announcements insufficient to support loss causation.

27                  Even less has been changed with regard to Plaintiff's § 14(a) claim. In fact, Count III of  
 28 the Second Amended Complaint is a word-for-word copy of Count III of the Amended

1 Complaint, meaning that Plaintiff's § 14(a) claim must, once again, be dismissed for failure to  
2 adequately allege an essential link. Furthermore, in attempting to plead his proxy violation  
3 claim, Plaintiff again relies entirely on the flawed scienter allegations from his § 10(b) claim  
4 instead of putting forth separate allegations sufficient to establish the requisite strong inference  
5 of negligence under § 14(a). Both of these failures provide independent grounds for dismissal of  
6 the § 14(a) claim.

7 Since “control person” liability turns on the existence of a primary violation, Plaintiff’s  
8 inability to establish a § 10(b) or § 14(a) violation is fatal to his § 20(a) claim as well.

9 For all of these reasons, as more fully explained below, Defendants respectfully request  
10 that the Court dismiss Plaintiff's Second Amended Complaint in its entirety.

## **BACKGROUND FACTS**

#### **A. The Company and the Individual Defendants**

13 Headquartered in Alameda, California, UTStarcom, Inc. manufactures, integrates and  
14 supports IP-based, end-to-end networking and telecommunications solutions. SAC ¶ 32. The  
15 Company's stock trades on the NASDAQ under the symbol "UTSI." *Id.* The Individual  
16 Defendants are current and/or former officers and/or directors of the Company. *Id.* ¶¶ 33-37.  
17 Hong Liang Lu has served as President and CEO of the Company, as well as a director, since  
18 June 1991, and served as the Company's Chairman from March 2003 through December 2006.  
19 *Id.* ¶ 33. Ying Wu served as Executive VP and Vice Chairman of the Company from October  
20 1995 through July 2007. *Id.* ¶ 34. Michael Sophie served as the Company's VP of Finance and  
21 CFO, as well as a director, from August 1999 to August 2005. *Id.* ¶ 35. Francis Barton has  
22 served as Executive VP and CFO of the Company since August 2005. *Id.* ¶ 36. Thomas Toy has  
23 served as an independent director of the Company since 1995, and as Chairman of the Company  
24 since January 2007. *Id.* ¶ 37.

## **B. The Options Investigation**

Like many other companies, UTSI periodically issues stock options to its officers, directors, and non-officer employees. Stock options give the recipient the right to purchase a share of a company's stock at a particular price—often referred to as the “exercise price” or

1 “strike price”—for a particular period of time. *Id.* ¶ 5. The exercise price typically is set at the  
 2 current market price at the time the option is granted. “Backdating” refers to the act of issuing  
 3 options that are dated as of an earlier date than the actual date the options were granted and using  
 4 the stock price on the earlier date as the exercise price of the options. *Id.* If the stock price on  
 5 the earlier date was lower than the stock price at the time the options are granted, the result is  
 6 options that are already “in the money” at the time they are issued. “Backdating” can result from  
 7 a deliberate decision to pick an earlier date in order to get a lower exercise price, but it also can  
 8 happen without any fraudulent intent to manipulate the grant price, such as when there are delays  
 9 in finalizing option paperwork, delays in documenting board decisions, or a lack of  
 10 understanding of the option grant process. “Fraudulent backdating” connotes intentional  
 11 misrepresentation of the actual grant date in order to give the grantee a lower exercise price, and  
 12 a failure to recognize the intrinsic value of the grant as compensation expense in a company’s  
 13 financial statements. Thus, fraudulent backdating is intentionally wrongful accounting.

14 On November 7, 2006, the Company announced the commencement of a voluntary  
 15 review of its historical stock option grant practices. *Id.* ¶ 148. The ensuing review was  
 16 conducted under the leadership of the Board’s Governance Committee, consisting solely of  
 17 outside directors, with the assistance of independent legal counsel, which in turn hired  
 18 independent forensic accountants. *Id.* ¶ 156. The Company’s November 7, 2006 announcement  
 19 of the review noted that “no conclusions have been reached” about whether the Company would  
 20 have to restate any of its previous financials due to this issue. *Id.* ¶ 148. On November 8,  
 21 2006—the day after the internal review was announced—*Forbes.com* published an article which  
 22 referred extensively to a Bear Stearns analyst who was downgrading the Company’s stock. *Id.* ¶  
 23 150; Ex. A.<sup>1</sup> Following the *Forbes.com* article, the Company’s stock price dropped from \$10.23  
 24 to \$9.37. Ex. B.

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 26  
 27       <sup>1</sup> All references to “Ex. \_\_” are to the exhibits attached to the Declaration of Bryan J.  
 28 Ketroser, filed herewith.

1           On January 4, 2007, the Company announced that Messrs. Lu, Wu, Barton and Toy had  
 2 “elected to amend any of their previously granted stock options that might in the future be  
 3 determined to be discounted stock options under Section 409A of the Internal Revenue Code of  
 4 1986, as amended.” AC ¶ 129(c); Ex. C.

5           On February 1, 2007, the Company announced that “the Governance Committee ha[d]  
 6 reached a determination that incorrect measurement dates for certain stock option grants were  
 7 used,” and announced an estimated \$50 million compensation charge “based on preliminary  
 8 information.” SAC ¶ 152; Ex. D. On May 16, 2007, the Company revised its estimate  
 9 downward to \$35 million. AC ¶ 17; Ex. R.

10          On the morning of July 24, 2007, the Company announced the “preliminary results” of its  
 11 options investigation, estimating that the Company would need to record additional  
 12 compensation expenses of approximately \$28 million. SAC ¶ 153; Ex. E.

13          On October 10, 2007, the Company filed its Form 10-Q for the quarter ending September  
 14 30, 2006, in which it restated financial results for fiscal years 2000 through 2005, as well as the  
 15 first two quarters of fiscal year 2006. SAC ¶ 155; Ex. F at 3, 11. The restatement revealed that,  
 16 of the 17.9 million stock options found to have incorrect measurement dates, ***7.6 million—or***  
 17 ***42%—“had exercise prices that exceeded the closing price of our Common Stock”*** on the date  
 18 of the grant. SAC ¶ 157; Ex. F at 10 (emphasis added). The Company noted that the  
 19 Governance Committee ***“found no evidence of intent to manipulate the Company’s operating***  
 20 ***results or financial statements.”*** Ex. F at 10 (emphasis added). The Company added: “The  
 21 Governance Committee’s review also concluded that ***none of the current or former employees***  
 22 ***or directors of the Company engaged in intentional wrongdoing.”*** *Id.* (emphasis added).

23          On May 1, 2008, the Company and Messrs. Lu and Sophie settled charges with the  
 24 Securities and Exchange Commission (“SEC”) related to, *inter alia*, the stock option issue. SAC  
 25 ¶¶ 160-65; Ex. G. As noted by Marc Fagel of the SEC, the government action included “no  
 26 fraud charges.” Ex. H.

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1           **C. Procedural History**

2           More than a month before the Governance Committee issued the final results of its  
 3 investigation, on September 4, 2007, Peter Rudolph filed his Class Action Complaint alleging  
 4 violations of Sections 10(b), 14(a), and 20(a) of the Exchange Act and Rules 10b-5 and 14a-9  
 5 promulgated thereunder by the Securities and Exchange Commission (“SEC”). On September  
 6 20, 2007, lead plaintiffs in the action entitled *In re UTStarcom, Inc. Securities Litigation*, No. C-  
 7 04-4908 (N.D. Cal.) (“*In re UTStarcom*”) filed with that court an Administrative Motion to  
 8 Consider Whether Cases Should Be Related Pursuant to Local Rules 3-12 and 7-11, requesting  
 9 that the *In re UTStarcom* court relate the instant action to *In re UTStarcom*. On November 30,  
 10 2007, the motion was denied. On December 14, 2007, this Court appointed James R.  
 11 Bartholomew Lead Plaintiff. Lead Plaintiff filed his Amended Class Action Complaint  
 12 (“Amended Complaint” or “AC”) on January 25, 2008.

13           On February 29, 2008, Defendants moved to dismiss the Amended Complaint. On April  
 14 14, 2008, this Court granted Defendants’ motion and dismissed the Amended Complaint in its  
 15 entirety. The Court dismissed Plaintiff’s § 10(b) claim on both loss causation and scienter  
 16 grounds. First, it dismissed the § 10(b) claim in part, finding that the Company’s November 7,  
 17 2006 announcement of the commencement of an internal investigation “cannot support an  
 18 allegation of loss causation” because the “true nature of [the company’s] financial condition had  
 19 not yet been disclosed.” Order at 6 (alteration in original) (internal quotation marks and citation  
 20 omitted).<sup>2</sup> Next, the Court dismissed the § 10(b) claim in its entirety for failure to adequately  
 21 plead scienter, finding that “plaintiff’s scienter pleading is based on numerous factual  
 22 allegations, many of which cannot support – either alone or taken collectively – an inference of  
 23 scienter.” Order at 9. The Court specifically noted that the confidential witness allegations put  
 24 forth by Plaintiff were insufficiently detailed. *Id.* at 10. The Court dismissed Plaintiff’s § 14(a)  
 25 claim for several reasons, including a failure to adequately plead an “essential link,” and,

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27           2 All references to “Order at \_\_\_” are to this Court’s April 14, 2008 Order Granting  
 28 Defendants’ Motion to Dismiss Complaint.

1 because Plaintiff relied on his insufficient scienter allegations to plead negligence, a failure to  
 2 plead facts giving rise to a strong inference of negligence. *Id.* at 12. The Court also dismissed  
 3 the § 14(a) claim in part as time-barred. *Id.* at 12-13. Finally, the Court dismissed Plaintiff's §  
 4 20(a) claim in the absence of an adequately pleaded primary violation. *Id.* at 13.

5 Plaintiff filed his Second Amended Complaint on May 16, 2008.

## 6 ARGUMENT

### 7 I. TO SURVIVE DISMISSAL, THE SECOND AMENDED COMPLAINT MUST 8 COMPLY WITH THE HEIGHTENED PLEADING REQUIREMENTS OF THE REFORM ACT

9 Congress enacted the Private Securities Litigation Reform Act of 1995 (the "Reform Act")  
 10 or "PSLRA") "[a]s a check against abusive litigation by private parties." *Tellabs, Inc. v. Makor*  
 11 *Issues & Rights, Ltd.*, 127 S. Ct. 2499, 2504 (2007); *see also In re Vantive Corp. Sec. Litig.*, 283  
 12 F.3d 1079, 1084-85 (9th Cir. 2002) (Reform Act "significantly altered pleading requirements in  
 13 private securities fraud litigation" in order to "eliminate abusive securities litigation" and "the  
 14 practice of pleading 'fraud by hindsight'") (citations omitted). The Reform Act "has  
 15 strengthened the pleading requirements of Rule 9(b)." Order at 5. Complaints must now  
 16 "specify each statement alleged to have been misleading [and] the reason or reasons why the  
 17 statement is misleading." 15 U.S.C. § 78u-4(b)(1)(B). "[W]hen pleading on information and  
 18 belief, a plaintiff must plead with 'particularity' by 'provid[ing] all facts forming the basis for  
 19 [plaintiff's] belief in great detail.' Order at 4 (alterations in original) (quoting *In re Silicon*  
 20 *Graphics, Inc. Sec. Litig.*, 183 F.3d 970, 983 (9th Cir. 1999) ("SGI")). "The required state of  
 21 mind [under the Reform Act] is 'at a minimum, deliberate recklessness.'" *Id.* (quoting *SGI*, 183  
 22 F.3d at 983). Put another way, Plaintiff must plead "particularized" facts that raise a "strong  
 23 inference" of scienter. *See, e.g., Vantive*, 283 F.3d at 1085. Section 14(a) claims, like § 10(b)  
 24 claims, are subject to this heightened standard, because they too require the showing of a  
 25 particular state of mind: negligence.<sup>3</sup>

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 27       <sup>3</sup> See Order at 5; *see also In re VeriSign, Inc., Derivative Litig.*, 531 F. Supp. 2d 1173, 1211  
 28 (N.D. Cal. 2007); *In re McKesson HBOC, Inc. Sec. Litig.*, 126 F. Supp. 2d 1248, 1267 (N.D. Cal.  
 2000).

1       **II. PLAINTIFF FAILS TO PLEAD A CLAIM UNDER SECTION 10(b)**

2           A plaintiff asserting a § 10(b) violation must plead six elements: i) “a material  
 3 misrepresentation (or omission); ii) “scienter, i.e., a wrongful state of mind”; iii) “a connection  
 4 with the purchase or sale of a security”; iv) “reliance, often referred to in cases involving public  
 5 securities markets (fraud-on-the-market cases) as ‘transactional causation’”; v) “economic loss”;  
 6 and vi) “loss causation,’ i.e., a causal connection between the material misrepresentation and the  
 7 loss.” *Dura Pharms, Inc. v. Broudo*, 544 U.S. 336, 341-42 (2005) (emphasis omitted). As with  
 8 the previous iteration of his complaint, the § 10(b) claim in Plaintiff’s Second Amended  
 9 Complaint must be dismissed in part for failure to adequately plead loss causation as to the  
 10 Company’s November 7, 2006 announcement, as well as in its entirety for failure to plead  
 11 particularized facts raising a strong inference of scienter.

12       **A. Plaintiff Fails to Adequately Plead Loss Causation as to the November 7,  
 13 2006 Announcement of a Voluntary Review of Historical Equity Award  
 Grant Practices**

14           In dismissing the Amended Complaint, this Court explicitly ruled that “the announcement  
 15 of an internal investigation cannot support an allegation of loss causation.” Order at 6. Plaintiff  
 16 nevertheless has repeated his loss causation allegations with respect to the November 7, 2006  
 17 announcement of the internal investigation, alleging that the announcement “informed the market  
 18 for the first time” of “the likelihood that the Company has been engaging in options backdating  
 19 and would be forced to restate its financial results to reduce earnings over an extended period of  
 20 time.” SAC ¶ 150.<sup>4</sup> In continuing to assert this theory of loss causation, Plaintiff ignores the  
 21 crystal clear finding of this Court that “at that point in time, prior to any revelation by defendants  
 22 of actual backdating, the true nature of [the company’s] financial condition had not yet been  
 23 disclosed.” Order at 6 (alteration in original) (internal quotation marks and citation omitted).

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 26       <sup>4</sup> Plaintiff himself offers a more likely explanation for the stock drop on November 8, 2006.  
 27 Plaintiff incorporates into his Second Amended Complaint a *Forbes.com* article published on  
 28 that day in which it was reported that Bear Stearns analyst Evan Erlanson had concluded that  
 “[t]he company’s fundamentals . . . remain weak and he does not think UTStarcom will turn a  
 profit any time soon.” SAC ¶ 150; Ex. A. The *Forbes.com* article further noted that Erlanson  
 had “downgraded the company’s shares to ‘underperform’ from ‘neutral.’” *Id.*

1 This Court's ruling comports with caselaw from several other courts within this circuit. *See, e.g.*,  
 2 *Weiss v. Amkor Tech., Inc.*, 527 F. Supp. 2d 938, 947 (D. Ariz. 2007) ("[T]his press release does  
 3 not signal, much less state, that any prior option grants were incorrect . . . or that prior financial  
 4 statements were incorrect in any way.").<sup>5</sup> Plaintiff's allegations regarding the November 7, 2006  
 5 announcement fail to plead loss causation under *Dura*, and must be dismissed.<sup>6</sup>

6           **B. Plaintiff Fails to Adequately Plead Scienter**

7 Plaintiff's failure to plead particularized facts giving rise to a strong inference of scienter  
 8 necessitates dismissal of his § 10(b) claim. In dismissing the Amended Complaint, this Court  
 9 found that Plaintiff's allegations based on the restatement, the Individual Defendants' Sarbanes  
 10 Oxley certifications and positions at the Company, and the Individual Defendants' receipt and  
 11 exercise of allegedly backdated stock options are not "cogent and compelling," and thus "cannot  
 12 support – either alone or taken collectively – an inference of scienter." Order at 9. The few  
 13 additions Plaintiff has made in his Second Amended Complaint do not warrant a different result,  
 14 and indeed, largely negate the requisite strong inference.

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16           <sup>5</sup> *See also In re Hansen Natural Corp. Sec. Litig.*, 527 F. Supp. 2d 1142, 1162 (C.D. Cal.  
 17 2007) (rejecting loss causation based on similar announcement because that announcement  
 18 "simply stated that Hansen had formed a Special Committee to conduct an investigation into the  
 19 same matters the SEC was investigating"); *In re Avista Corp. Sec. Litig.*, 415 F. Supp. 2d 1214,  
 1221 (E.D. Wash. 2005) ("[T]he announcement by a regulatory agency that it intends to  
 investigate is insufficient, on its own, to plead loss causation.").

20           <sup>6</sup> In dismissing the Amended Complaint, this Court found that the July 24, 2007  
 21 announcement of a \$28 million restatement could constitute a corrective disclosure despite  
 22 previous Company estimates of \$50 million and \$35 million, because the July 24 announcement  
 23 was "significantly more definite than the prior disclosures." Order at 7-8. Defendants  
 respectfully submit that a finding that the July 24 announcement was *more definite* than the prior  
 announcements further supports the argument that the July 24 announcement cannot be a  
 corrective disclosure.

24           From the perspective of investors, uncertainty surrounding an estimated accounting charge  
 25 (here, the \$35 million May 2006 estimate for the restatement) was cause for concern because it  
 26 entailed a possibility that the estimate would increase. It follows, therefore, that the "more  
 27 definite" announcement on July 24 reduced the level of uncertainty surrounding the restatement  
 28 and as such was a *positive* development. This, coupled with the fact that the estimate itself  
 actually dropped from \$35 million to \$28 million, means that the July 24 announcement  
 represented positive news relative to past announcements and therefore cannot support an  
 argument of loss causation. Plaintiff's failure to plead loss causation is dispositive and requires  
 dismissal of the Second Amended Complaint in its entirety.

**1. Plaintiff Must Plead Particularized Facts Establishing a Strong Inference of Intent or Deliberate Recklessness**

This Court, in dismissing Plaintiff’s Amended Complaint, explained that the high bar set by the Reform Act “requires the plaintiff to plead ‘in great detail, facts that constitute strong circumstantial evidence of deliberately reckless or conscious misconduct[.]’” Order at 8 (quoting *SGI*, 183 F.3d at 974). A plaintiff must raise an inference of scienter that is ““more than merely ‘reasonable’ or ‘permissible’ – it must be cogent and compelling, thus strong in light of other explanations.”” Order at 8 (quoting *Tellabs*, 127 S. Ct. at 2510). As the Ninth Circuit has explained, “deliberate recklessness” is a form of intentional conduct, not merely an extreme form of negligence. *See, e.g.*, *SGI*, 183 F.3d at 976-77; *DSAM Global Value Fund v. Altris Software, Inc.*, 288 F.3d 385, 391 (9th Cir. 2002) (same); *see also* Order at 8 (“deliberate recklessness” is “recklessness that reflects some degree of intentional or conscious misconduct”) (internal quotation marks and citation omitted). To satisfy this standard, a plaintiff must make “allegations of specific contemporaneous statements or conditions [known to the defendants] that demonstrate the intentional or the deliberately reckless false or misleading nature of the statements when made.” *In re Read-Rite Corp. Sec. Litig.*, 335 F.3d 843, 846 (9th Cir. 2003) (internal quotation marks and citation omitted).

18        Further, a plaintiff cannot allege scienter against defendants as an undifferentiated group.  
19 Instead, a plaintiff must allege specific facts showing that *each* of the individuals against whom  
20 he asserts a claim either actually intended to deceive investors or was deliberately reckless in not  
21 knowing that investors would be deceived. *See, e.g., Southland Sec. Corp. v. INSpire Ins.*  
22 *Solutions, Inc.*, 365 F.3d 353, 364-65 (5th Cir. 2004) (“These PSLRA references to ‘the  
23 defendant’ may only reasonably be understood to mean ‘each defendant’ in multiple defendant  
24 cases, as it is inconceivable that Congress intended liability of any defendants to depend on  
25 whether they were all sued in a single action or were each sued alone in several separate  
26 actions.”), cited in Order at 10-11.<sup>7</sup>

<sup>7</sup> See also *In re Silicon Storage Tech., Inc.*, No. C 05-0295, 2006 WL 648683, at \*21-22 (N.D. Cal. Mar. 10, 2006) (“Until such time as the Ninth Circuit does speak on this issue, this (continued...)

1                   **2. Plaintiff Utterly Fails to Plead Facts Establishing Each Individual**  
 2                   **Defendants' Involvement in the Stock Option Granting Process**

3                   In dismissing the Amended Complaint, this Court explained that Plaintiff "must plead  
 4 facts showing that each individual defendant acted with scienter[.]" Order at 10.<sup>8</sup> Plaintiff's  
 5 continued failure to plead *particularized* facts establishing a "strong inference" of scienter on the  
 6 part of each defendant is entirely consistent with the finding by the Board's independent  
 7 Governance Committee that "none of the current or former employees or directors of the  
 8 Company engaged in intentional wrongdoing." Ex. F at 10.

9                   As before, instead of explaining what roles Messrs. Lu, Wu, Sophie, Toy and Barton  
 10 played in the Company's stock option granting process during the class period, Plaintiff simply  
 11 alleges that the Individual Defendants are current and/or former officers and/or directors of the  
 12 Company (SAC ¶¶ 33-37), and concludes: "Because of the Individual Defendants' positions  
 13 within the Company, they had access to adverse undisclosed material information about its  
 14 business, operations, financial statements and stock option grants." *Id.* ¶ 38. Plaintiff also  
 15 throws in a few boilerplate suggestions that the Individual Defendants "approved," "directed  
 16 and/or participated in" the alleged backdating scheme, and that Mr. Toy "enabled the stock  
 17 option backdating scheme to succeed." *Id.* ¶¶ 33-37, 168. Courts in this circuit have held, time  
 18 and again, that a plaintiff cannot plead scienter simply by alleging a defendant's position or  
 19 access to information.<sup>9</sup> Plaintiff's failure to plead facts illuminating each of the Individual  
 20 Defendants' roles in the stock option granting process is, once more, fatal to his claim.

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21                   (...continued from previous page)  
 22 court interprets the above-cited provision of the PSLRA as requiring that plaintiffs plead facts  
 23 showing scienter as to each defendant individually."), *quoted in* Order at 11.

24                   <sup>8</sup> See also *Vantive*, 283 F.3d at 1090-91 (requiring plaintiff to plead "specific  
 25 contemporaneous conditions known to the defendants that would strongly suggest that the  
 26 defendants understood" their statements to be false); see also *In re Watchguard Sec. Litig.*, No.  
 C05-678J, 2006 WL 2038656, at \*4 (W.D. Wash. Apr. 21, 2006) (requiring "allegations that link  
 a particular Defendant with particular knowledge").

27                   <sup>9</sup> See, e.g., *VeriSign*, 531 F. Supp. 2d at 1206-07 ("These allegations do not satisfy the  
 28 pleading requirements of the PSLRA because plaintiffs neither specify the roles that [the  
 defendants] played in the alleged backdating scheme or in the alleged scheme to issue false  
 financial reports, nor allege facts giving rise to a strong inference of scienter as to *each*

(continued...)

1                   **3. The Four Cherry-Picked, Pre-Class Period Grants Isolated By**  
 2                   **Plaintiff Do Not Establish Scienter**

3                   As this Court stated in its previous Order, Plaintiff cannot establish scienter where he  
 4                   “points to only two or three specific grant dates that fell on days when stock prices were  
 5                   particularly low . . . without providing any evidence of the total number of grant dates or other  
 6                   information to place these grant dates in context.” Order at 9.<sup>10</sup> “This is particularly so where a  
 7                   full 7.6 million stock options – or 42% of all incorrectly-dated stock options – were backdated to  
 8                   dates that left the recipients in the red on the date they were granted.” Order at 9; *see also In re*  
 9                   *F5 Networks, Inc. Derivative Litig.*, No. C06-794, 2007 WL 2476278, at \*11 (W.D. Wash. Aug.  
 10                  6, 2007) (selection of date on which stock price was higher than on date grant was recorded  
 11                  negates inference of fraudulent backdating).

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(...continued from previous page)  
 defendant.”); *In re Autodesk, Inc. Sec. Litig.*, 132 F. Supp. 2d 833, 843-44 (N.D. Cal. 2000) (“[P]laintiffs must do more than allege that these key officers had the requisite knowledge by virtue of their ‘hands on’ positions, because that would eliminate the necessity for specifically pleading scienter, as any corporate officer could be said to possess the requisite knowledge by virtue of his or her position.”); *Hansen Natural*, 527 F. Supp. 2d at 1157 (“Plaintiff’s failure to plead any facts related to the role or knowledge of any of the Individual Defendants or any Individual Defendant’s involvement in the alleged backdating scheme is fatal to Plaintiff’s showing of scienter both with respect to the Individual Defendants and with respect to Hansen.”); *Weiss*, 527 F. Supp. 2d at 952 (D. Ariz. Sept. 25, 2007) (“[T]he SAC does not allege that this high-level position had anything to do with stock option granting practices.”).

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<sup>10</sup> See also *Nach v. Baldwin*, No. C 07-0740, 2008 WL 410261, at \*5 (N.D. Cal. Feb. 12, 2008) (Illston, J.) (“Plaintiff thus appears to focus on a subset of option grants, and he fails to explain why this subset is analytically important, and why he has not included data on *all* grants—assuming there were others—during the relevant period.”); *In re Openwave Sys. Inc. S’holder Derivative Litig.*, 503 F. Supp. 2d 1341, 1348 (N.D. Cal. 2007) (Illston, J.) (“[P]laintiffs’ Complaint here does not specify whether the 21 questionable option grants identified in the Complaint represent all of the option grants to directors and top officers during the years at issue, or whether they were only a small fraction of the total option grants.”); *In re CNET Networks, Inc. S’holder Derivative Litig.*, 483 F. Supp. 2d 947, 958 (N.D. Cal. 2007) (“[P]laintiffs here rely on pointing out instances where options were granted at a periodic low point in stock price, followed by an increase. They do not plead any facts as to when any other options were granted, or under what circumstances they were granted.”); *In re Linear Tech. Corp. Derivative Litig.*, No. C-06-3290, 2006 WL 3533024, at \*3 (N.D. Cal. Dec. 7, 2006) (“With respect to the allegation of ‘backdating,’ the only factual allegation offered by plaintiffs is that on seven occasions over a period of seven years, stock options were dated ‘just after a sharp drop in Linear’s stock and ‘just before a substantial rise’ . . . . Because plaintiffs provide no facts as to how often and at what times the Committee Defendants have granted stock options in the past, no ‘pattern,’ let alone a ‘striking’ one, is apparent.”).

1           Despite boldly alleging that “[a]ll of the options granted to executives . . . during the  
 2 years 2000 and 2002 were granted by the Compensation Committee at unusually favorable dates  
 3 . . . *every single one*” (SAC ¶ 86), Plaintiff’s Second Amended Complaint once again presents a  
 4 classic case of cherry picking. In attacking grants made on four dates between October 2000 and  
 5 July 2002, Plaintiff inexplicably ignores a number of other publicly-disclosed executive option  
 6 grants made by the Company during that time period. For instance, on August 3, 2001, the  
 7 Company granted options to two executives at \$20.75 per share—a price the Company’s stock  
 8 would not reach again until nearly three months later, on October 24, 2001. Ex. I at 9; Ex. B.  
 9 And on March 28, 2002, the Company granted options to an executive at \$26.23 per share, which  
 10 price the Company’s stock did not reach again until April 16, 2002. Ex. J at 10; Ex. B.

11           Indeed, Plaintiff’s decision to analyze only those option grants between October 2000  
 12 and July 2002 is itself conspicuous, given that the putative class period runs from September 4,  
 13 2002 through July 24, 2007, and given that Plaintiff has explicitly alleged that “some backdating  
 14 occurred after 2002.” SAC ¶ 170(f). Again, the omitted grants tell the story. For instance, on  
 15 January 20, 2004, the Company granted Messrs. Lu, Sophie, and Wu options at \$37.46 per  
 16 share—a price the Company’s stock has not reached since that time. Ex. K at 14; Ex. B. On  
 17 February 3, 2003, the Company granted Messrs. Lu, Sophie, and Wu options at \$19.04 per share,  
 18 and, although the stock rose slightly to \$19.14 the next day, the stock did not again reach \$19.00  
 19 until March 3, 2003. Ex. L at 14; Ex. B. These facts are consistent with the Stock Option  
 20 Review Team’s finding that, of the eight “Discretionary Director & Officer” grants that were  
 21 incorrectly dated, four grants—or *one-half*—were of *underwater options*. Ex. F at 8. Acting  
 22 contrary to one’s self-interest is inconsistent with an inference of intent to commit fraud. *See,*  
 23 *e.g., F5 Networks*, 2007 WL 2476278, at \*11 (“If the directors were attempting to backdate their  
 24 options as plaintiffs contend, it is extremely unlikely that the directors would have looked into  
 25 the past and chosen a day on which the price closed higher than the day on which the grant was  
 26 recorded[.]”).

27           Even for the four grant dates that Plaintiff has chosen to focus on, Plaintiff presents  
 28 comparison dates in a manner that greatly exaggerates purported stock gains following the grant

1 dates. Thus, Plaintiff compares: the stock price on October 18, 2000 to the stock price on  
 2 October 31, 2000 (13 days); the stock price on December 21, 2000 to the stock price on February  
 3 1, 2001 (42 days); the stock price on February 28, 2002 to the stock price on March 28, 2002 (28  
 4 days); and the stock price on July 25, 2002 to the stock price on July 31, 2002 (6 days). SAC ¶¶  
 5 73, 76, 79, 82. This Court, less than four months ago, expressly rejected a plaintiff's similar  
 6 attempts, noting that that plaintiff's "choice of comparison dates and prices is inconsistent and  
 7 therefore arbitrary." *Nach*, 2008 WL 410261, at \*6.

8 In sum, Plaintiff's allegations do nothing to remedy the deficiencies this Court has  
 9 previously identified.

#### 10 4. The Restatement Does Not Establish Scienter

11 This Court has found that Plaintiff's allegations regarding "the company's admission in  
 12 its restatement" are not "cogent and compelling." Order at 9.<sup>11</sup> Plaintiff has attempted to reform  
 13 his deficient allegations by placing additional emphasis on his assertions that the Company  
 14 violated its stock option plans and that APB 25—"the primary accounting rule at issue"—was  
 15 "simple and straightforward in its application." SAC ¶¶ 171-72. This attempt fails.

16 Plaintiff's allegations (*id.* ¶ 171) regarding violation of the Company's stock option plans  
 17 fail because, like his restatement allegations, they speak only to the existence of a misstatement,  
 18 not scienter. *See, e.g., In re Bally Total Fitness Sec. Litig.*, No. 04 C 3530, 2006 WL 3714708, at  
 19 \*10 (N.D. Ill. July 12, 2006) ("This allegation is similar to the allegations of GAAP violations in  
 20 that it only goes toward establishing that misstatements were made.").<sup>12</sup> Plaintiff's assertion  
 21 (SAC ¶ 172) that the accounting rule at issue "was simple and straightforward in its application"  
 22 is similarly unavailing, because it misses the point; calculation of stock option compensation

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 24 <sup>11</sup> *See also DSAM*, 288 F.3d at 390 ("[P]ublication of inaccurate accounting figures, or a  
 25 failure to follow GAAP, without more, does not establish scienter.") (internal quotation marks  
 26 and citation omitted); *In re U.S. Aggregates, Inc. Sec. Litig.*, 235 F. Supp. 2d 1063, 1073 (N.D.  
 Cal. 2002) ("[E]ven an obvious failure to follow GAAP does not give rise to an inference of  
 scienter.").

27 <sup>12</sup> *See also In re Openwave Sys., Inc., S'holder Derivative Litig.*, No. C 06-03468, 2008 WL  
 28 410259, at \*1, 7 (N.D. Cal. Feb. 12, 2008) (refusing to infer existence of fraudulent backdating  
 despite company's restatement and violation of its own stock option plans).

1 expense involves not only a “simple” mathematical equation, but also determinations as to the  
 2 appropriate input (i.e., the measurement date) for that equation. *See, e.g., Weiss*, 527 F. Supp. 2d  
 3 at 949 (“Furthermore, as pointed out by the Defendants, the accounting rules at issue,  
 4 specifically APB No. 25, are complex and require accounting expertise and judgment. . . . [T]he  
 5 misapplication of accounting rules to a particular company’s stock option grants cannot be  
 6 construed as a glaring example of scienter because the measurement date criteria embodied in  
 7 APB No. 25 are far from obvious.”) (citation omitted).<sup>13</sup> Plaintiff’s arguments must also be  
 8 weighed against the Governance Committee’s conclusion (Ex. F at 10) that “none of the current  
 9 or former employees or directors of the Company engaged in intentional wrongdoing.”<sup>14</sup> Indeed,  
 10 the Governance Committee’s conclusion is corroborated by the fact that there were “no fraud  
 11 charges” in the recently-settled action brought by the SEC against the Company and Messrs. Lu  
 12 and Sophie. Ex. H. The fact that the SEC, after a full investigation, chose not to file fraud  
 13 charges tends to negate any inference of fraud.

14 At bottom, all that Plaintiff has alleged is that the Company committed accounting error  
 15 in determining the appropriate measurement dates for some of the stock options it granted, an  
 16 allegation that “could equally support the inference that stock options had been backdated  
 17 through innocent bookkeeping error.” Order at 9.<sup>15</sup> Plaintiff has not carried his burden of

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19           <sup>13</sup> *See also In re Sportsline.com Sec. Litig.*, 366 F. Supp. 2d 1159, 1168-69 (S.D. Fla. 2004)  
 20 (“Plaintiffs argue that the improper accounting valuation of the stock-based compensation for  
 21 company employees is a glaring example of scienter because it is based on a simple calculation  
 22 that leaves little, if any, room for interpretation. . . . Defendants respond that the nature of the  
 23 error made by SportsLine in applying GAAP is not based on a simple mathematical calculation,  
 24 but rather that Defendants made an error in determining the measurement dates of employee  
 25 stock option grants. . . . Because the Court finds that interpretations of the measurement date  
 Plaintiffs’ argument.”).

26           <sup>14</sup> *See, e.g., CNET Networks*, 483 F. Supp. 2d at 963 (holding, in view of special committee’s  
 27 conclusion “that there was no wrongdoing by any current or recently resigned directors or  
 28 officers,” that an inference of fraud “is improper absent other facts indicating fraud”).

26           <sup>15</sup> *See also Nach*, 2008 WL 410261, at \*7, 9 (noting the “clear difference between incorrectly  
 27 applying a stock option measurement date and fraudulent backdating,” and finding Court “cannot  
 28 infer that backdating actually occurred”); *Openwave Sys.*, 2008 WL 410259, at \*7 (finding  
 plaintiffs’ allegations, which included a \$182 million restatement covering fiscal years 2000  
 through 2005, “simply insufficient to allow a reasonable inference of backdating”); *In re PMC-*  
*Sierra, Inc. Derivative Litig.*, No. C 06-05330, 2007 WL 2427980, at \*5 (N.D. Cal. Aug. 22,  
 (continued...)

1 pleading facts supporting a “strong inference” that the misdating of options occurred due to fraud  
 2 rather than mere mistakes or delays.

3       **5. Sarbanes-Oxley Certifications Do Not Establish Scienter**

4       Notwithstanding this Court’s clear ruling that “the signing of quarterly certifications of  
 5 financial statements mandated by the Sarbanes-Oxley Act does not, without more, support an  
 6 inference of scienter” (Order at 8-9), Plaintiff again attempts to establish the requisite strong  
 7 inference by pointing to SOX certifications. SAC ¶¶ 169, 178-81. As explained previously, the  
 8 Sarbanes-Oxley Act requires that all financial statements for any public company be certified. If  
 9 the existence of a certification were enough to support an inference of scienter, then there always  
 10 would be an inference of scienter for every public company with respect to every certified  
 11 financial statement that was later restated—an absurd result that is not the law. Rather, courts  
 12 routinely hold that such certifications, absent “facts concerning actual knowledge on the part of  
 13 the Individual Defendants,” are insufficient to support an inference of scienter.<sup>16</sup> This is because  
 14 a Sarbanes-Oxley certification is simply a statement that, “based on the officer’s knowledge,” the  
 15 certified financial information is accurate. 15 U.S.C. § 7241(a)(2)-(3). As such, “where there is  
 16 no evidence that defendants knew of or recklessly disregarded inadequate internal controls” at  
 17 the time they signed the certification, courts find that scienter is not adequately pleaded.

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19       (...continued from previous page)  
 20 2007) (“[T]he fact that PMC has admitted it erroneously recorded some option grant dates does  
 21 not create an inference that the challenged options were intentionally and fraudulently  
 backdated.”).

22       <sup>16</sup> *In re InVision Techs., Inc. Sec. Litig.*, No. C04-03181, 2006 WL 538752, at \*7 n.3 (N.D.  
 23 Cal. Jan. 24, 2006); see also *In re Hypercom Corp. Sec. Litig.*, No. CV-05-0455, 2006 WL  
 1836181, at \*11 (D. Ariz. July 5, 2006) (“[A]n incorrect Sarbanes-Oxley certification does not,  
 by itself, create a strong inference of scienter.”); *Morgan v. AXT, Inc.*, No. C 04-4362, 2005 WL  
 2347125, at \*15 (N.D. Cal. Sept. 23, 2005) (“Plaintiff also contends that the Sarbanes-Oxley  
 certifications signed by Defendant Young and filed with the SEC were false when made. Again,  
 the Court finds that Plaintiff has not alleged particularized facts to support his claim that  
 Defendant Young’s averments that he had examined the Company’s internal disclosure controls  
 and believed they were adequate, were false.”); *Zucco Partners, LLC v. Digimarc Corp.*, 445 F.  
 Supp. 2d 1201, 1209 (D. Or. 2006) (certification, absent other specific facts, insufficient to plead  
 scienter); *Commc’ns Workers of Am. Plan for Employees’ Pension & Death Benefits v. CSK  
 Auto Corp.*, No. CV06-1503, 2007 WL 951968, at \*8 (D. Ariz. Mar. 28, 2007) (“Sarbanes-Oxley  
 certifications, by themselves, do not support a strong inference of scienter.”).

1      *Commc'ns Workers*, 2007 WL 951968, at \*8.<sup>17</sup> Sarbanes-Oxley “does not transform the  
 2 PSLRA’s requirement of falsity-plus-scienter into a requirement of falsity-plus-a-Sarbanes-  
 3 Oxley-certification.” *Watchguard*, 2006 WL 2038656, at \*11.

4                **6. Plaintiff’s Motive and Opportunity Allegations Do Not Evidence  
 5 Scienter**

6                As this Court recognized in its prior Order, “courts in this Circuit have held that general  
 7 allegations of intent based upon generalized financial motives are insufficient to establish  
 8 scienter.” Order at 9. Such “motive and opportunity” allegations are insufficient because  
 9 plaintiffs proceeding under the PSLRA “must state specific facts indicating no less than a degree  
 10 of recklessness that strongly suggests actual intent.” *SGI*, 183 F.3d at 979.

11               Plaintiff again relies on two types of motive and opportunity allegations—alleged insider  
 12 trading by Messrs. Lu, Sophie, Toy and Wu, and the exercise of allegedly backdated options by  
 13 Messrs. Sophie and Toy—this time supplementing his allegations with the dates and amounts of  
 14 certain class-period transactions. SAC ¶¶ 182-86. This additional information, however, either  
 15 fails to contribute to a strong inference of scienter, or, in the case of the trading allegations,  
 16 explicitly cuts against such an inference.

17               **a. The Insider Trading Allegations Do Not Evidence Scienter**

18               Plaintiff has finally provided, in his Second Amended Complaint, the list of specific  
 19 stock sales of which he complains. *Id.* ¶ 185. It is little wonder why he chose not to do so until  
 20 now; each of the identified sales—except a single sale by Mr. Lu—were made pursuant to Rule  
 21 10b5-1 trading plans. Ex. M. Stock sales made pursuant to a qualified Rule 10b5-1 trading plan  
 22 do not support a strong inference of scienter because they are planned well in advance, negating  
 23 any inference that the trades were part of a fraudulent scheme to profit from high stock prices.<sup>18</sup>

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24  
 25               <sup>17</sup> See also *Hypercom*, 2006 WL 1836181, at \*11 (“Plaintiffs have failed to establish that [the  
 certifying officer] knowingly or with deliberate recklessness misrepresented that Hypercom had  
 effective internal controls.”).

26  
 27               <sup>18</sup> See, e.g., *In re Netflix, Inc. Sec. Litig.*, No. C 04-2978, 2005 WL 1562858, at \*8 (N.D. Cal.  
 June 28, 2005) (declining to infer scienter where insider trades “were pursuant to a Rule 10b-5(1)  
 trading plan”); *In re Guidant Corp. Sec. Litig.*, 536 F. Supp. 2d 913, 931 (S.D. Ind. 2008)  
 (declining to infer scienter where some of the insider trades were “nondiscretionary sales made

(continued...)

1 The sole discretionary sale by Mr. Lu, which represented less than 4% of his stockholdings (Ex.  
 2 N), clearly does not give rise to the requisite strong inference. *See, e.g., Ronconi v. Larkin*, 253  
 3 F.3d 423, 435 (9th Cir. 2001) (suggesting that sales of 10% and 17% of an individual's holdings  
 4 were not suspicious); *SGI*, 183 F.3d at 986-87 (transactions of four of six corporate officers who  
 5 each sold less than 8% of their total holdings were not suspicious).

6 In any event, even if these stock sales had been discretionary, Plaintiff still fails to  
 7 provide the information required for Defendants and this Court to gauge the impact that they  
 8 should have on the scienter inquiry. "Insider stock sales are not inherently suspicious[.]"  
 9 *Vantive*, 283 F.3d at 1092. Accordingly, in analyzing allegations of insider stock sales, courts in  
 10 this circuit consider: "(1) the amount and percentage of shares sold by insiders; (2) the timing of  
 11 the sales; and (3) whether the sales were consistent with the insider's prior trading history." *SGI*,  
 12 183 F.3d at 986. What proportion of the Individual Defendants' total stock holdings did their  
 13 class period stock sales represent? What about their prior trading history?<sup>19</sup> Plaintiff still refuses  
 14 to provide such information, rendering his stock sale allegations empty.

15                   **b. The Option Exercise Allegations Do Not Evidence Scienter**

16 Plaintiff's other motive allegations consist of purported exercises of backdated options by  
 17 Messrs. Sophie and Toy. SAC ¶ 183. Plaintiff alleges that Messrs. Sophie and Toy exercised  
 18 approximately 50,000 backdated options between them, for a "profit" of less than \$1 million.  
 19 *Id.*<sup>20</sup> In doing so, Plaintiff utterly ignores the fact that the Stock Option Review Team found that,

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21                   (...continued from previous page)  
 22 pursuant to 10b5-1 plans, and therefore do not give rise to a strong inference of scienter"); *cf.* 17  
 23 C.F.R. § 240.10b5-1(c)(1)(i) (sale of securities pursuant to plan "is not 'on the basis of' material  
 nonpublic information").

24                   <sup>19</sup> Indeed, Plaintiff alleges that "Individual Defendants Lu, Sophie, Toy and Wu also sold  
 25 substantial amounts of their shareholdings before . . . the Class Period." SAC ¶ 185. Large pre-  
 26 class period sales directly negate any argument that large class period sales were "unusual,"  
 because they show that the class period sales were "consistent with the insider's prior trading  
 history." *SGI*, 183 F.3d at 986.

27                   <sup>20</sup> Plaintiff apparently calculates this "profit" figure by multiplying the number of options  
 28 exercised by the difference between the options' exercise price and their price on the date of the  
 exercise. Thus, Plaintiff's idea of "profit" is actually just proceeds from the exercise and sale.  
 Plaintiff does not allege when the supposedly backdated options were actually granted, making it  
 (continued...)

1 of the eight “Discretionary Director & Officer” grants that were misdated, four—or half of the  
 2 misdated grants—had exercise prices that were *higher* than they should have been. Ex. F at 8.  
 3 Plaintiff also disregards the fact that, while the investigation was pending, the Individual  
 4 Defendants who remained with the Company signed agreements promising to forego any benefit  
 5 in the event accounting error was found. Ex. C; *see also CNET*, 483 F. Supp. 2d at 962-63  
 6 (refusing to infer fraud despite existence of restatement where defendants agreed to reprice  
 7 options). Together, these facts clearly negate, not support, an inference of scienter. *See Tellabs*,  
 8 127 S. Ct. at 2509 (“[I]n determining whether the pleaded facts give rise to a ‘strong’ inference  
 9 of scienter, the court must take into account plausible opposing inferences.”).

10           **7. Plaintiff’s Confidential Witness Allegations Do Not Evidence Scienter**

11       When dismissing the Amended Complaint, this Court ruled that “Plaintiffs must reveal  
 12 all facts about [each confidential] witness that were material to the formation of their belief that  
 13 the witness’ statement is accurate.” Order at 10. In response, Plaintiff has expanded his  
 14 discussion of CW #1’s allegations only to reveal a core allegation—the supposed backdating of  
 15 Mr. Barton’s new hire grant—that is directly contradicted by judicially noticeable facts  
 16 appearing in the very documents upon which Plaintiff relies. In turn, CW #2’s allegations, which  
 17 now span a total of two paragraphs instead of one, remain as vague and empty as they were in  
 18 the Amended Complaint. And, despite this Court’s mandate that Plaintiff “plead facts showing  
 19 that *each individual defendant* acted with scienter, not only the one or two defendants currently  
 20 implicated by the confidential witnesses,” *Id.* (emphasis added), Plaintiff’s confidential witness  
 21 allegations still do not even mention Messrs. Wu or Toy.

22           **a. Confidential Witness #1**

23       In his Amended Complaint, Plaintiff leveled the conclusory allegation that “Confidential  
 24 Witness #1 had first-hand knowledge and witnessed the fabrication of documents for the purpose  
 25 of backdating of options by Defendant Barton and Defendant Sophie.” AC ¶ 62. Plaintiff still

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26  
 27           (...continued from previous page)  
 28 impossible to calculate the amount that Plaintiff believes Messrs. Sophie and Toy gained above  
             and beyond what they would have made had the options been dated correctly.

1 alleges generally that CW #1 “personally witnessed former CFO Sophie engage in the practice of  
 2 backdating executive stock options – particularly his own.” SAC ¶ 193. As before, this  
 3 allegation on its face lacks the requisite particularity to raise a strong inference of scienter on the  
 4 part of Mr. Sophie or anyone else.<sup>21</sup> Plaintiff does not even specify which options Sophie  
 5 allegedly backdated, much less what the financial impact was. *See, e.g., Edward J. Goodman*  
 6 *Life Income Trust v. Jabil Circuit, Inc.*, No. 8:06-cv-01716, 2008 WL 977357, at \*8 (M.D. Fla.  
 7 Apr. 9, 2008) (“[T]he plaintiffs never allege that any specific grant of stock to any specific  
 8 defendant was backdated.”).

9 CW #1’s allegation regarding Mr. Barton is not merely deficient in terms of particularity,  
 10 but actually destroys the reliability of any information attributable to CW #1 because it is  
 11 contradicted by documents referenced in Plaintiff’s own complaint. Plaintiff alleges that CW #1  
 12 witnessed the backdating of Mr. Barton’s paperwork so that Mr. Barton’s “new hire” option  
 13 grant could be dated as of June 2005, despite the fact that his employment did not begin until  
 14 August 2005. SAC ¶¶ 190-91. Yet the Company’s proxy statement filed on June 16, 2006—  
 15 which Plaintiff references in his complaint—and a Form 3 filed on August 3, 2005 both show  
 16 that Mr. Barton’s options were in fact dated August 1, 2005 and that Mr. Barton’s options were  
 17 priced at \$8.82 per share, which was the stock price on the August 1 grant date. Ex. O at 20; Ex.  
 18 P. Mr. Barton’s \$8.82 option price was higher than any price the stock reached in June. Mr.  
 19 Barton’s options therefore could not have been granted and priced as of a June date, as alleged  
 20 by CW #1. Accordingly, we are left with an allegation based on information from a confidential  
 21  
 22  
 23

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24                   <sup>21</sup> See, e.g., *Berger v. Ludwick*, No. C-97-0728, 2000 WL 1262646, at \*5 (N.D. Cal. Aug. 17,  
 25 2000) (“The TAC does not state who those employees were. . . . By whom were they instructed?  
 26 On what specific occasions were they so instructed? What was said? When? Did each one  
 27 receive the same instructions? Without those particulars, the TAC is still speculative as to the  
 basis for the allegations[.]”), aff’d, 15 Fed. Appx. 528 (9th Cir. 2001) (unpublished); *In re*  
*Intelligroup Sec. Litig.*, 468 F. Supp. 2d 670, 676 (D.N.J. 2006) (“[A] plaintiff averring securities  
 fraud claims must specify the who, what, when, where, and how: the first paragraph of any  
 newspaper story.”) (internal quotation marks and citation omitted).  
 28

1 witness that is negated by *documents referenced in Plaintiff's own complaint*.<sup>22</sup> Thus, CW #1's  
 2 allegations do not raise a strong inference of scienter.<sup>23</sup>

3                   **b. Confidential Witness #2**

4 Plaintiff repeats his allegation that backdating was "commonly discussed" (AC ¶ 57)  
 5 within the Company, this time referring to the supposed rumor as "internal chatter" (SAC ¶ 195)  
 6 that certain executives backdated their stock options. The law is clear that such "gossip and  
 7 innuendo" allegations from a confidential witness are insufficient to support a claim of fraud. *In*  
 8 *re Siebel Sys., Inc. Sec. Litig.*, No. C 04-0983, 2005 WL 3555718, at \*8 (N.D. Cal. Dec. 28,  
 9 2005).<sup>24</sup>

10                  The sole new substantive allegation leveled by CW #2 consists of innocuous hearsay  
 11 about a meeting she did not even attend. Specifically, we are told that CW #2 was told by her  
 12 supervisor of a January 2007 meeting at which "the executive's practice of backdating stock  
 13 options was discussed." SAC ¶ 196. "[A]ny information witnesses received second- or third-  
 14 hand is insufficient to establish its reliability." *Davis v. SPSS, Inc.*, 431 F. Supp. 2d 823, 831  
 15

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16                  <sup>22</sup> The Board's independent investigation found that *none of the 48 New Hire Grants*  
 17 reviewed were misdated, further undermining the allegation that "new hire" paperwork was  
 backdated. Ex. F at 8.

18                  <sup>23</sup> CW #1's allegations are also contradictory. For instance, CW #1 states that the Company  
 19 maintained its stock exercising reports in "an ADP HRIS system" "until approximately six  
 months prior to [CW #1's] departure from the Company," which would be late 2006. SAC ¶ 192.  
 20 Yet according to another allegation attributed to CW #1, the switch to an "Oracle based" system  
 took place in "approximately September 2005," not in late 2006. *Id.* (emphasis added). This  
 21 contradiction undermines the allegations attributed to CW #1. See, e.g., *In re Silicon Storage*  
*Tech., Inc. Sec. Litig.*, No. C-05-0295, 2007 WL 760535, at \*26 (N.D. Cal. Mar. 9, 2007)  
 22 ("[T]he allegations in the SAC regarding 'Hu's Excel' spreadsheet are contradictory, as it is not  
 23 possible that Hu kept the spreadsheets 'secret' from employees, as plaintiffs claim, and that the  
 24 spreadsheets and their contents were also 'talked about openly' throughout the sales and  
 marketing departments, as plaintiffs also claim."); *In re Northpoint Commc'n Group, Inc. Sec.*  
*Litig.*, 184 F. Supp. 2d 991, 1000 (N.D. Cal. 2001) (confidential witness allegations rejected  
 because they are "vague, inconclusive, and occasionally contradictory").

25                  <sup>24</sup> See also *Intelligroup*, 527 F. Supp. 2d at 360-61 ("[T]his allegation lacks any imprimatur  
 26 of reliability, since UW-2 did not explain what statements or events made these conclusions  
 27 'common knowledge,' how such knowledge was disseminated and by whom, as well as the exact  
 28 means through which UW-2 acquired such 'common knowledge.' In sum, the statement[s] made  
 by UW-2 [is] nothing but rumor that cannot amount to either direct or supplemental evidence  
 and, therefore, is of no value for the purposes of the Court's inquiry.").

1 (N.D. Ill. 2006). In any event, the fact that certain individuals within the Company would be  
 2 discussing “backdating” in January 2007 is hardly scandalous, given the Company’s public  
 3 announcement of the option investigation *two months earlier* on November 7, 2006. *Id.* ¶ 148.

4 Even assuming the accuracy of CW #2’s purported statements, such allegations fail to  
 5 contribute to a strong inference of scienter, let alone “provide a first hand account of backdating  
 6 occurring at the Company,” as alleged by Plaintiff. *Id.* ¶ 197.

7           **8. Because Plaintiff Fails to Adequately Plead Scienter as to Any  
                   Individual Defendant, He Fails to Plead Scienter as to the Company**

9 Plaintiff’s failure to plead facts demonstrating a strong inference of scienter as to any  
 10 Individual Defendant is equally fatal to his claim against the Company. A corporate defendant’s  
 11 scienter must be shown, but cannot be predicated on the “collective scienter” of the corporation’s  
 12 employees. *See, e.g., Nordstrom, Inc. v. Chubb & Son, Inc.*, 54 F.3d 1424, 1435-36 (9th Cir.  
 13 1995). Rather, a corporation’s scienter is adequately pleaded only where an “individual  
 14 corporate officer making [a] statement ha[d] the requisite level of scienter . . . at the time that he  
 15 [made] the statement.” *In re Apple Computer, Inc., Sec. Litig.*, 243 F. Supp. 2d 1012, 1023  
 16 (N.D. Cal. 2002) (dismissing fraud claim against company). Thus, because Plaintiff has failed to  
 17 establish a strong inference of scienter as to Messrs. Lu, Wu, Sophie, Toy or Barton, he has also  
 18 failed to establish such an inference against the Company. *See, e.g., In re Infineon Techs. AG  
 19 Sec. Litig.*, No. C 04-04156, 2006 WL 2925680, at \*2 (N.D. Cal. Sept. 11, 2006) (dismissing §  
 20 10(b) claims against corporate defendant for failure to allege scienter of officer defendants).

21           **III. PLAINTIFF’S SECTION 14(a) CLAIM IS TIME-BARRED AND FAILS TO  
                   SATISFY THE PLEADING REQUIREMENTS OF THE REFORM ACT**

23           A plaintiff seeking to establish a § 14(a) violation must plead three elements: i) the  
 24 solicitation of a proxy by a statement that contains either a false or misleading declaration of  
 25 material fact, or an omission of material fact that makes any portion of the statement misleading;  
 26 ii) that the misstatement or omission was made with the requisite level of culpability; and iii) that  
 27 the misstatement or omission was an “essential link” in the accomplishment of the proposed  
 28 transaction. *Desaigoudar v. Meyercord*, 223 F.3d 1020, 1022 (9th Cir. 2000); *see also VeriSign*,

1 531 F. Supp. 2d at 1211 (“[P]laintiffs must plead particularized facts that give rise to a strong  
 2 inference of negligence.”).

3 Plaintiff still fails to adequately plead two of these three essential elements. First,  
 4 Plaintiff fails to establish an “essential link” between any alleged misstatement or omission and  
 5 any injury to investors. Second, Plaintiff fails to plead facts raising a “strong inference of  
 6 negligence” on the part of the Defendants. Finally, and in any event, much of the § 14(a) claim  
 7 is barred by the applicable statute of limitations.

8           **A. Plaintiff Fails to Adequately Plead that the Alleged Misstatements Were an  
           “Essential Link” in the Accomplishment of Any Proposed Transaction**

9  
 10 Plaintiffs seeking to plead a § 14(a) violation must show that the alleged misstatement or  
 11 omission was an “essential link in the accomplishment of the proposed transaction” in the proxy  
 12 at issue. *Desaigoudar*, 223 F.3d at 1022.<sup>25</sup> This Court previously dismissed Plaintiff’s § 14(a)  
 13 claim for failure to adequately plead the “essential link” element, and instructed Plaintiff to  
 14 “amend his complaint to include the necessary allegations.” Order at 12. Rather than do so,  
 15 Plaintiff has elected to put forth in Count III of his Second Amended Complaint allegations that  
 16 are *identical* to those in Count III of the Amended Complaint. *Compare SAC ¶¶ 217-25 with*  
 17 *AC ¶¶ 160-68.* Not a single word has been changed.

18 Thus, Plaintiff still alleges that, in reliance on the supposedly misleading statements, he  
 19 “voted for the Individual Defendants as directors, which allowed the Individual Defendants to  
 20 cash in their backdated options, to the detriment of the Company and its shareholders.” SAC ¶  
 21 222. As explained previously, Plaintiff’s claim that the election of the directors allowed them to  
 22 “cash in,” or exercise, “their backdated options” makes no sense. The directors neither sought  
 23 nor required permission from the shareholders to *exercise* the options that they had been granted  
 24 previously. Nor would a failure to obtain re-election have prevented them from exercising their  
 25  
 26

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27           <sup>25</sup> See also *Grace v. Rosenstock*, 228 F.3d 40, 47 (2d Cir. 2000) (“We have also noted that  
 28 both loss causation and transaction causation must be proven in the context of a private action  
 under § 14(a) of the 1934 Act and SEC Rule 14a-9 promulgated thereunder.”).

1 vested stock options. Ex. Q § 8(b) (non-expired options granted under 2001 Director Stock  
 2 Option Plan may be exercised within three months following termination).

3 Accordingly, this Court should, once again, dismiss the § 14(a) claim in its entirety for  
 4 failure to adequately plead an “essential link.” *See, e.g., In re Ariba, Inc. Sec. Litig.*, No. C 03-  
 5 00277, 2005 WL 608278, at \*9 (N.D. Cal. Mar. 16, 2005) (“Plaintiff has failed to allege that the  
 6 omission was an ‘essential link’ in the accomplishment of the transactions proposed by the 2002  
 7 proxy. . . . Without such an allegation, Plaintiff has failed to state a viable claim pursuant to  
 8 Section 14(a) and Rule 14a-9.”).<sup>26</sup>

#### 9           **B. Plaintiff Fails to Adequately Plead a Strong Inference of Negligence**

10 Once again, “Plaintiff relies solely on his showing of defendants’ scienter to plead that  
 11 defendants acted negligently.” Order at 12. Plaintiffs seeking to establish a § 14(a) violation  
 12 “must plead particularized facts that give rise to a strong inference of negligence.” *VeriSign*, 531  
 13 F. Supp. 2d at 1211.<sup>27</sup>

14 Because the Reform Act’s heightened pleading standard applies to § 14(a) claims just as  
 15 it does to § 10(b) claims, Plaintiff’s inability to plead particularized facts in connection with his  
 16 scienter allegations is equally fatal to his proxy statement claim. Thus, for instance, Plaintiff’s  
 17 failure to allege the specific roles of the Individual Defendants in the Company’s stock option  
 18 granting process necessitates dismissal because: “Plaintiffs may not impute knowledge to the  
 19 individual Defendants solely on the basis of the positions they held. Moreover, where plaintiffs

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21           <sup>26</sup> *See also In re Digital Island Sec. Litig.*, 223 F. Supp. 2d 546, 560 (D. Del. 2002) (“Clearly,  
 22 the Proxy Statement was not an ‘essential link’ in effectuating the merger, and the plaintiffs’  
 23 Section 14(a) [claim] must fail as a matter of law.”), aff’d, 357 F.3d 322 (3d Cir. 2004).

24           <sup>27</sup> *See also McKesson*, 126 F. Supp. 2d at 1267 (“The court accordingly holds that a Section  
 25 14(a) plaintiff must plead with particularity facts that give rise to a strong inference of  
 26 negligence.”); *Bond Opportunity Fund v. Unilab Corp.*, No. 99 Civ. 11074, 2003 WL 21058251,  
 27 at \*4 (S.D.N.Y. May 9, 2003) (“[U]nder the standards imposed by the PSLRA, Plaintiffs must  
 28 plead with particularity facts that give rise to a strong inference of negligence on the part of all  
 Defendants.”), aff’d, 87 Fed. Appx. 772 (2d Cir. 2004) (unpublished); *Beck ex rel. Equity Office  
 Props. Trust v. Dobrowski*, No. 06 C 6411, 2007 WL 3407132, at \*4 (N.D. Ill. Nov. 14, 2007)  
 (“Section (b)(2) applies to actions for money damages requiring proof of only ‘a particular state  
 of mind.’ Since negligence is a state of mind, the language of Section (b)(2) by its terms  
 encompasses negligence-based securities actions. . . . In applying the PSLRA to this Section  
 14(a) action, the Court joins the majority of courts that have addressed the question.”).

1 contend that the defendant had access to facts contrary to those stated in the proxy materials,  
 2 they must specifically identify the reports or statements containing this information. *Bond*  
 3 *Opportunity*, 2003 WL 21058251, at \*4. And, CW #1's demonstrably inadequate allegations  
 4 concerning Mr. Barton aside, the confidential witness allegations provide "no specific facts that  
 5 would tend to show culpable conduct of any sort." *McKesson*, 126 F. Supp. 2d at 1267.

6 Plaintiff's inability to plead facts giving rise to a strong inference of negligence  
 7 constitutes an independent reason for dismissal of his entire § 14(a) claim.

8 **C. The Applicable Statute of Limitations Bars Plaintiff's Claim as to All But the  
 9 2005 and 2006 Proxies**

10 This Court has already ruled that Plaintiff's Section 14(a) claim is "time-barred as to  
 11 proxy statements issued on April 2, 2003, August 22, 2003, and April 7, 2004." Order at 13.  
 12 "[E]very court that has considered the issue, including courts in this district, has held that §  
 13 1658(b) does not apply to claims brought under § 14(a)." *Id.* at 12. Accordingly, in granting  
 14 leave to amend, this Court allowed Plaintiff to "move forward on his § 14(a) claim *with regard*  
 15 *to the later-issued proxies.*" *Id.* at 13 (emphasis added).

16 Plaintiff's Second Amended Complaint appears to ignore this Court's Order, and  
 17 continues to allege that the 2003 and 2004 proxy statements give rise to Section 14(a) violations.  
 18 SAC ¶¶ 88-97. Plaintiff, however, provides no new facts that would suggest this Court's  
 19 previous decision was incorrect. "A claim pursuant to § 14(a) must be brought no later than  
 20 three years after each proxy was issued – regardless of when a plaintiff actually discovers the  
 21 harm suffered." *Stoll v. Ardizzone*, No. 07 Civ. 00608, 2007 WL 2982250, at \*2 (S.D.N.Y. Oct.  
 22 9, 2007).<sup>28</sup> Plaintiff's Section 14(a) claim must be dismissed as to the time-barred proxy  
 23 statements.

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24  
 25 <sup>28</sup> See also *VeriSign*, 531 F. Supp. 2d at 1212 ("The complaint in the present action was filed  
 26 on July 5, 2006, which was more than three years after the proxy statements were filed. Thus,  
 27 the claim under § 14(a) and Rule 14a-9 is barred by § 14(a)'s three-year statute of repose."); *In*  
 28 *re iBasis, Inc. Derivative Litig.*, 532 F. Supp. 2d 214, 220 (D. Mass. 2007) ("The courts have  
 recognized for Section 14(a) claims that related and similar causes of action under the Exchange  
 Act have effectively supplied a limitations period of one year after the plaintiff discovers the  
 facts constituting the violation, and in no event more than three years after such violation.")  
 (internal quotation marks and citations omitted).

**IV. PLAINTIFF'S SECTION 20(a) CLAIM MUST BE DISMISSED FOR FAILURE TO PLEAD A PRIMARY VIOLATION**

“To state a claim under Section 20(a), a plaintiff must allege (1) a primary violation of federal securities laws; and (2) that the defendant exercised actual power or control over the primary violator.” *In re Ditech Networks, Inc. Derivative Litig.*, No. C 06-5157, 2007 WL 2070300, at \*9 (N.D. Cal. July 16, 2007). Thus, because Plaintiff has again failed to adequately plead a primary violation on the part of any Defendant, his claim of secondary liability must be dismissed as well. See Order at 13 (“Because plaintiff has not adequately alleged a primary violation of federal securities laws, the Court also GRANTS defendants’ motion to dismiss plaintiff’s claim for control person liability under § 20(a).”)<sup>29</sup>

## CONCLUSION

For the foregoing reasons, Defendants respectfully request that the Court dismiss the Second Amended Class Action Complaint.

Dated: June 6, 2008

**WILSON SONSINI GOODRICH & ROSATI  
Professional Corporation**

By: /s/ Bahram Seyedin-Noor  
Bahram Seyedin-Noor

### Attorneys for Defendants

<sup>29</sup> See, e.g., *Lipton v. Pathogenesis Corp.*, 284 F.3d 1027, 1035 n.15 (9th Cir. 2002) (“[T]o prevail on their claims for violations of § 20(a) and § 20A, plaintiffs must first allege a violation of § 10(b) or Rule 10b-5.”), quoted in Order at 13; *In re Textainer P’ship Sec. Litig.*, No. C-05-0969, 2007 WL 108320, at \*11 (N.D. Cal. Jan. 10, 2007) (dismissing § 20(a) claim for failure to state a § 14(a) claim); *Ditech*, 2007 WL 2070300, at \*9 (dismissing § 20(a) claim for failure to state a § 10(b) or § 14(a) claim).

1 I, Bryan J. Ketroser, am the ECF User whose identification and password are being used  
2 to file Defendants' Notice Of Motion And Motion To Dismiss Plaintiff's Second Amended Class  
3 Action Complaint, And Memorandum Of Points And Authorities In Support Thereof.

4 I hereby attest that Bahram Seyedin-Noor has concurred in this filing.

5 Dated: June 6, 2008

WILSON SONSINI GOODRICH & ROSATI  
Professional Corporation

7 By: /s/ Bryan J. Ketroser  
8 Bryan J. Ketroser

9 Attorneys for Defendants

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